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## Chief Executive Officer

### Organization Background

Kenya Climate Ventures Ltd (KCV) is a pioneering early-stage investment facility that was established by the Kenya Climate Innovation Centre (KCIC), to invest in innovative and scalable start-up and early-stage climate-technology companies in Kenya. (Visit: <http://kcv.co.ke>)

The significant challenges that early-stage companies in Kenya currently face in accessing appropriate financing, as well as tailored management assistance to develop and scale their businesses and achieve commercial viability, are what KCV is set up to address! These challenges are particularly acute for the clean-tech asset class, as this asset class is new, and its track record is unproven; and this is the space in which we are.

Our intent is to provide appropriately tailored capital and technical support to innovative start-up and early-stage businesses in the clean-tech sector, with a view to enabling them to develop and scale. To achieve the desired impact, we prioritize those entrepreneurs whose business models show potential for appreciable impact at a sector level. Our ultimate goal is the attainment of significant social, environmental and economic returns.

With this intent in mind, we have recently re-organized ourselves in order to strengthen our management and governance structures. The Board is already in place and we are now looking for a Chief Executive Officer who will be charged with the delivery of the organization's mandate.

### Job Summary

As the Chief Executive Officer (CEO), you will provide strategic leadership for the company. Reporting to the Board of Directors and working closely with KCV management team, you will establish long-range goals, strategies, plans and policies that are aimed at attaining growth, operational efficiency and the desired social, environmental and economic returns. Our investment thesis will provide a good foundation for the achievement of this.

### Key Responsibilities

You will be looked upon by the Board and the staff of KCV as the developer of solutions to business challenges and as such, you will be charged with:

- Providing leadership and management guidance in the development, communication and implementation of effective growth strategies and processes aimed at delivering KCV's mission and the attainment/surpass the capital, profitability, cash flow and business goals and objectives;
- Developing and executing a fundraising strategy to ensure that the fund grows in value from the current USD 4 million;



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- Collaborating with the management team in the development and implementation of plans for operational infrastructure, systems and processes designed to accommodate the growth objectives of the company;
- Creating, motivating and leading a high-performance management team (not currently in place). You will provide mentoring as a cornerstone to the career development program and ensure that the organizations core values are put into practice;
- Managing the image of the company, which will include but not limited to engaging with and successfully managing relationships with the Board, Investment Committee, investors and other stakeholders, you will act as the lead "relationship officer" through direct contact with every client, partner, investor and donor.
- Fostering a success-oriented, accountable environment within the company.

#### **Requirements:**

You will be an inherent leader with a proven record of managing high performing teams at a strategic level. Of particular importance to us is your commitment, drive and self-motivation, as well as a passion for 'clean tech' and for improving livelihoods. If you like challenges, building and growing a pioneering fund will be yours.

In addition, you will have the following:

- A proven entrepreneurial mind-set/approach and enterprise development skills;
- Experience with strategy development, implementation and project management;
- A strong network in the local and international entrepreneurial finance community including funding agencies, investors and the donor world, as well as the ability to cultivate opportunities with co and follow-on investors;
- Experience of building effective relationships with decision makers (CEO's and Directors);
- Significant local knowledge of the Kenyan early-stage investing and entrepreneurial space and experience of working with entrepreneurs, negotiating with them, mentoring and coaching them on how to grow businesses;
- Experience with or ability to develop, adapt and/or improve the investment model, and to select investments with solid growth potential;
- Early stage investment management and structuring skills – an appropriate understanding, exposure and interest in financing and investing in small and growing businesses, with a solid awareness of VC type investment approaches and structure; and
- The ability to identify, recruit and lead a small investment team and other professionals.

#### **Qualifications**

- 10+ years of relevant experience, with at least 5 in a management/leadership capacity in an investment fund preferably an early stage investment fund;
- General management experience, at the helm of a similar impact fund or private equity fund is desirable;



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- Previous demonstrable experience in fundraising for an investment fund;
- Post Graduate Degree in Business related areas is desirable;
- Must have a bachelor's degree in economics, finance, accounting, business or any other discipline strong in analytical orientation.

### How to Apply:

Please make your application on our online recruitment portal, [jobs.adeptsystems.co.ke](http://jobs.adeptsystems.co.ke). This will require you to create a profile and in addition attach your detailed and up to date CV with your contact details, details of current and expected remuneration, the names of three professional referees and a cover letter demonstrating how you meet our requirements. Your application should be sent by close of business **Friday, 30<sup>th</sup> August 2019**.