SENIOR BUSINESS ANALYSTS (2 positions)

Organization Background

The Kenya Climate Innovation Center (KCIC) provides holistic, country-driven support to accelerate the development, deployment and transfer of locally relevant climate and clean energy technologies. The KCIC provides incubation, capacity building services and financing to Kenyan entrepreneurs and new ventures that are developing innovative solutions in energy, water and agribusiness to address climate change challenges.

The Job Summary

Reporting to the Director- Client Services, the Senior Business Analyst is responsible for supporting early stage companies become bankable or investor ready by providing client tailored technical assistance. You will be expected to; identify potential climate-tech companies, provide SME business and investments advisory, organize business trainings, coach clients and link clients to financiers, markets and relevant resources.

The Key Responsibilities

More specifically, you will have the following responsibilities:

- Support Early stage companies access concessionary/commercial financing (grants, debt, equity) using knowledge of investment requirements and helping negotiate and structure financings;
- Supporting implementation of business plans, and interacting with in-house M&E team to ensure expected results are achieved, measured and evaluated;
- Developing a personal network in the regional finance and investment community, as well with advisors and technology experts to aid in supporting early stage companies access finance;
- Provide business advisory and financial analysis support to clients in the context of supporting climate technology innovators;
- Analyze and evaluate requirements to ensure alignment to client's strategy and the prevailing economic and technological advances through conducting client baseline/assessments;
- Nurture early stage enterprises through market feasibility studies, product development, customer acquisition and revenue generation support;
- Identify business training needs for clients and develop user friendly and practical training modules to close the identified needs.

Requirements

The Senior Business Analyst should have excellent organizational and time- management skills with a passion for impact investing with a commercial mindset. You will also have:

- Minimum of Bachelor's degree in business related courses.
- Professional qualifications in CPA, ACCA and CFA desired.

- Over 5 years' experience in business development services, impact or venture capital investing, strategic or management consulting, or in providing technical business assistance ideally from working with startup, early stage entrepreneur or investor.
- Experience in the critical analysis of business, investment plans and financial statements;
- Experience working in the energy, water and agribusiness sectors is an added advantage;
- Good interpersonal skills with an ability to work with a diverse mix of professionals.
- Ability to lead in an environment of constant change;
- Ability to solve problems and make critical decisions;
- Ability to identify talent and gaps within the team and come up with a system to build the talent and fill the gap within the team.
- Excellent organizational and time-management skills.

How to Apply:

Please make your application on our online recruitment portal, jobs.adeptsystems.co.ke. This will require you to create a profile and in addition attach your detailed and up to date CV with your contact details, details of current and expected remuneration, the names of three professional referees and a cover letter demonstrating how you meet our requirements. Your application should be sent by close of business **Friday, 30th August 2019.**